2021 Year-End Results

Board of Directors March 25, 2022 Mark Critch, CPA, CMA, GM, Corporate and Fin. Services/CFO





Presentation Outline

- 1. 2021 Highlights
- 2. Progress on Capital Investments in 2021
- 3. Update on Reserves
- 4. 2021 Results: Lessons Learned
- 5. Next Steps
- 6. Questions



2

2021 Highlights

- 1. Operational surplus: \$790K, higher than the year end forecast provided at Q3.
- 2. Surplus from Offsetting operational programming. Reserve transfer to payback prior years draw: \$622K.
- 3. Reserve activity was mostly in line with Budget, with some projects/purchases deferred into 2022.
- 4. Capital Budget variances due to timing differences, project work carries on into 2022.



2021 Highlights cont'd

- 5. Procurement Summary (Appendix 3):
 - a) 119 Purchase Orders totalling \$4.86M.
 - b) Almost 70% awarded through standard procurement
- 6. Offsetting Summary:
 - a) Funded \$275K for Offsetting projects in 2021.
 - b) Deferred Balances available by Offsetting Program (Appendix 4).



Progress on Capital Investments in 2021

2021 Capital Investments	Project Value	Expenditures at Year End	Status
Offsetting Projects	\$1.1M	\$0.3M	4 projects in progress, 2 substantially complete
Restoration Projects	\$0.6M	\$0.4M	4 projects in progress, 1 substantially complete
Asset Management	\$0.6M	\$0.3M	Asset replacements and Building Renovations in progress
Stormwater Projects	\$0.4M	\$0.3M	In progress
Salt Reduction Projects	\$0.4M	\$0.1M	In progress
LID Projects	\$0.2M	\$0.2M	In progress
Land Cover Projects	\$0.2M	\$0.1M	In progress
Watershed Modernization	\$0.2M	\$0.1M	In progress
Water Science and Monitoring	\$0.1M	\$0.1M	In progress
Total	\$3.7M	\$1.9M	



5

Update on Reserves: \$3.5M*

2021 Year-end Balances*	
Asset Management	\$735K
Rate Stabilization	\$2,308K
Working Capital	\$460K
Restricted	\$34K

NOTE: Updated Reserve Policy to be reviewed/endorsed by the Board in Fall 2022

*Draft Unaudited Balances



6

2021 Results: Lessons Learned

- <u>Opportunity:</u> Revenue and fee assumptions to ensure full cost recovery in Planning & Regulations program. Conducted external review of Fee Schedules.
 <u>Result:</u> Updated Fees effective January 2022.
- 2. <u>Issue:</u> Planning for a safe return to office after COVID-19 restrictions eased.

<u>For 2022:</u> Improvements to HVAC in offices, purchase of air filtration units and staff returned to both offices on cohort schedule the week of March 21^{st.} Return under hybrid model April 19^{th.}



2021 Results: Lessons Learned cont'd

3. <u>Opportunity</u>: Update charge out rates to ensure full cost recovery on externally funded projects.

<u>Result:</u> Ongoing monitoring to ensure that external funding for non-core projects adequately covers all costs.

4. <u>Issue:</u> Ongoing review of the MECP Conservation Authorities Act changes.

<u>For 2022:</u> Work to understand how the proposed changes affect funding, budgeting and financial reporting for 2023/2024.



Next Steps

- 1) Learning from 2021 fiscal year has already been used to inform the 2022 Budget
- 2) Audited Financial Statements will be presented to the Board on April 22, 2022
- 3) Asset Management Financial Report will be developed once MECP review is complete
- 4) Reserve Policy update will be brought to the Board for review and endorsement in the Fall



Questions?

