

Financial Update

2nd Quarter 2018

Board of Directors

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Lake Simcoe Region
conservation authority

Financial Update: Presentation Outline

1. Corporate Budget Status Summary
2. Q2 Highlights
3. Service Area Overview
4. Update on 2018 Projects
5. Opportunities/Risks
6. Questions

2nd Quarter Corporate Budget Status

At June 30 2018 - shown in '000s

	Full Year Budget	YTD Budget	Actual YTD	% of YTD Budget
Revenue:				
General Levy	\$ 3,777	1,889	\$ 1,464	78%
Special Capital Levy & Municipal Partners	7,589	3,794	2,465	65%
Provincial & Federal Funding	1,888	944	585	62%
Revenue Generated by Authority	4,415	2,208	1,853	84%
Other Revenue	151	75	38	50%
Total Revenue	17,820	8,910	6,405	72%
Expenses:				
Corporate Services	5,485	2,743	1,816	66%
Ecological Management	3,067	1,533	1,147	75%
Education & Engagement	567	283	270	95%
Greenspace Services	976	488	382	78%
Planning & Development Services	2,931	1,466	1,426	97%
Water Risk Management	3,726	1,863	925	50%
Watershed Studies & Strategies	1,610	805	598	74%
Total Gross Expenses:	18,362	9,181	6,564	72%
Required Draws on Reserve	542	271	130	48%
Net Revenue (Expenses)	\$ -	\$ -	\$ (29)	

2nd Quarter Highlights

Legal Fees

- Legal Fees are trending higher than budget
- Currently offset by higher planning fees

Revenues

- Plan Review Fees are trending higher than budget
- Environmental Compliance Approval and Phosphorous Offsetting funding slower to materialize than expected
- Interest Income higher through end of June compared to previous years

2nd Quarter Highlights

Timing Variances

- Projects in the Ecological and Water Risk Management Restoration Programs
- Scanlon Infrastructure Project

Business Excellence Initiatives

- Implementation of EFT payments, electronic signatures, new investment policy
- Information management improvements to support customer service for Regulations and Plan Review



Service Area Overview

Corporate Services	YTD Budget	Actual YTD	% of YTD Budget	
Total Expenses	2,742	1,816	66%	• Scanlon Infrastructure Project
Total Revenue	2,517	1,725	69%	
Required Draws on Reserve	225	130	58%	• Solar Panels
Net Revenue (Expenses)	\$ -	\$ 39		• Interest Income

Ecological Management	YTD Budget	Actual YTD	% of YTD Budget	
Total Expenses	1,533	1,147	75%	• Ecological Restoration Projects
Total Revenue	1,533	1,133	74%	
Required Draws on Reserve	-	-		• Revenue Timing for Tree Planting
Net Revenue (Expenses)	\$ -	\$ (14)		

*shown in '000s

Service Area Overview

Education & Engagement	YTD Budget	Actual YTD	% of YTD Budget	 On Track
Total Expenses	283	270	95%	
Total Revenue	283	270	95%	
Required Draws on Reserve	-	-		
Net Revenue (Expenses)	\$ -	\$ -		
Greenspace Services	YTD Budget	Actual YTD	% of YTD Budget	 On Track
Total Expenses	488	382	78%	
Total Revenue	442	382	86%	
Required Draws on Reserve	46	-	0%	
Net Revenue (Expenses)	\$ -	\$ -		

*shown in '000s


Service Area Overview

Planning & Development	YTD Budget	Actual YTD	% of YTD Budget	
Total Expenses	1,466	1,426	97%	• Legal Expense
Total Revenue	1,466	1,472	100%	• Staffing for ECA
Required Draws on Reserve	-	-		• Planning Fees
Net Revenue (Expenses)	\$ -	\$ 46		

Water Risk Management	YTD Budget	Actual YTD	% of YTD Budget	
Total Expenses	1,863	925	50%	• Water Restoration projects
Total Revenue	1,863	825	44%	• Timing variances
Required Draws on Reserve	-	-		
Net Revenue (Expenses)	\$ -	\$ (100)		

*shown in '000s

Service Area Overview

Watershed Studies & Strategies	YTD Budget	Actual YTD	% of YTD Budget	 On Track
Total Expenses	805	598	74%	
Total Revenue	805	598	74%	
Required Draws on Reserve	-	-		
Net Revenue (Expenses)	\$ -	\$ -		

*shown in '000s

2018 Project Update

Budgeted Projects	Project Value*	Phase
Ghost Canal	\$0.5M	Completed
Solar Panels at Mabel Davis	\$0.15M	Completed
Scanlon Operations Centre Renovation	\$1.5M	In Progress
Stormwater Retrofit Demonstration Sites	\$0.5M	In Progress
Stream Naturalization	\$0.4M	In Progress
Low Impact Development at Magna Centre	\$0.2M	In Progress
Fish Habitat	\$0.2M	In Progress
Education and Training Facility Project	\$0.1M	In Progress

New Projects	Project Value*	Phase
Stormwater Management Economic Study (funding includes FCM, NDMP, NRCan)	\$1.3M	In Progress

* Project value over multiple budget years

Opportunities & Risks

1. Continued Board engagement through quarterly updates in 2018
2. Exploring contract savings by leveraging Ontario's Vendor of Record opportunities
3. Political Environment

Summary

- ✓ Financial position and progress on projects is on track
- ✓ Variances identified in YTD spending versus budget related to timing will be monitored
- ✓ Q3 update to Board will provide a more accurate forecast of year end financial position

Questions?